

# THE ESSENTIAL SCHOOL SOLUTION



## TRAINING FOCUSED



### ON-SITE DEMOS AND SUPPORT

- Demonstrate the use and care of equipment
- Best practices to maintain resilient and wood floors
- Best practices to clean:
  - Restrooms
  - Cafeterias
  - Kitchens
  - Locker room
  - Classrooms



### ONLINE HOW-TO VIDEOS

- Best practices
- Product use and application
- Demonstrations
- 24/7 access with internet connection



### LITERATURE AND TRAINING MATERIALS

- Procedure charts
- Ring cards step-by-step instruction
- Product sell sheets
- Safety Data Sheets

"Essential Industries and their local distributor are true partners in our culture of continuous improvement and the responsible use of our resources. I appreciate the analysis and testing procedures to make sure we are using the product that better suits our needs. The implementation of a new floor care system with a new proportioning system allows us to better manage our daily cleaning tasks. A better and longer lasting product goes a long way reducing considerably the amount of supplies used annually... Given the success of the floor care program, we are looking forward to the results of the long-term test of the water-based gym floor finish as well."

**F. Collazo, Director, Custodial Services | Independent School District in Central Texas**



## THE ESSENTIAL

# SCHOOL SOLUTION







## WHAT ARE YOUR NEEDS?

- ☐ What equipment do you have available?
- ☐ What is the size of your facility/area?
- ☐ How much labor do you have available and when?
- ☐ Frequency of your cleaning/finishing process?
- ☐ Green requirements?

## WHAT AREAS OF YOUR SCHOOL CAN WE HELP YOU WITH?

Products	Training	Products	Training
<input type="checkbox"/> Classrooms	<input type="checkbox"/>	<input type="checkbox"/> Offices	<input type="checkbox"/>
<input type="checkbox"/> Hallways	<input type="checkbox"/>	<input type="checkbox"/> Gymnasium	<input type="checkbox"/>
<input type="checkbox"/> Restrooms	<input type="checkbox"/>	<input type="checkbox"/> Locker Rooms	<input type="checkbox"/>
<input type="checkbox"/> Kitchen	<input type="checkbox"/>	<input type="checkbox"/> Entrances	<input type="checkbox"/>
<input type="checkbox"/> Cafeteria	<input type="checkbox"/>	<input type="checkbox"/> Other	<input type="checkbox"/>



"Our school system has used Essential's Sport Kote on all of our 20 plus gyms for over 10 years. It's the best gym finish we have ever used. It holds up great all year long.

**Jerry Reighley, Representative**  
Lawrence Township Schools - Indianapolis, IN

"T-Rx has been down in our Civil Engineering building for 4 months now. I'm so impressed there isn't a mark on the floor. I highly recommend this product."

**Charles E. Marshall, Jr.**  
Assistant Superintendent of Building Services  
University of Illinois - Champaign, IL

## PRODUCT CATEGORIES AND AREAS OF USE:

		AREAS OF USE								
		Classrooms	Hallways	Restrooms	Kitchen	Cafeteria	Offices	Gymnasium	Locker Rm	Entrances
PRODUCT CATEGORIES	Restroom Care			●					●	
	General Cleaners	●	●	●	●	●	●	●	●	●
	Floor Cleaners	●	●	●	●	●	●	●	●	●
	Floor Restorers	●	●			●	●	●		●
	Floor Finishes	●	●			●	●			●
	Floor Strippers	●	●			●	●			●
	Disinfectants	●		●	●	●	●		●	
	Carpet Care	●	●				●		●	●
	Sports Floor							●		
	Food Service				●	●				
Emax Dilution Control		●	●	●	●	●	●	●	●	●



"Montgomery County Public Schools has been using G2 Green Finish and Green Strip for over three years. We have been satisfied with the quality of performance and plan to continue using these products in the future."

**Larry Hurd, Building Service Trainer**  
Montgomery County Public Schools - Rockville, MD