

THE
ESSENTIAL
SCHOOL SOLUTION



TRAINING FOCUSED



ON-SITE DEMOS AND SUPPORT

- Demonstrate the use and care of equipment
- Best practices to maintain resilient and wood floors
- Best practices to clean:
 - Restrooms
 - Cafeterias
 - Kitchens
 - Locker room
 - Classrooms



ONLINE HOW-TO VIDEOS

- Best practices
- Demonstrations
- Product use and application
- 24/7 access with internet connection

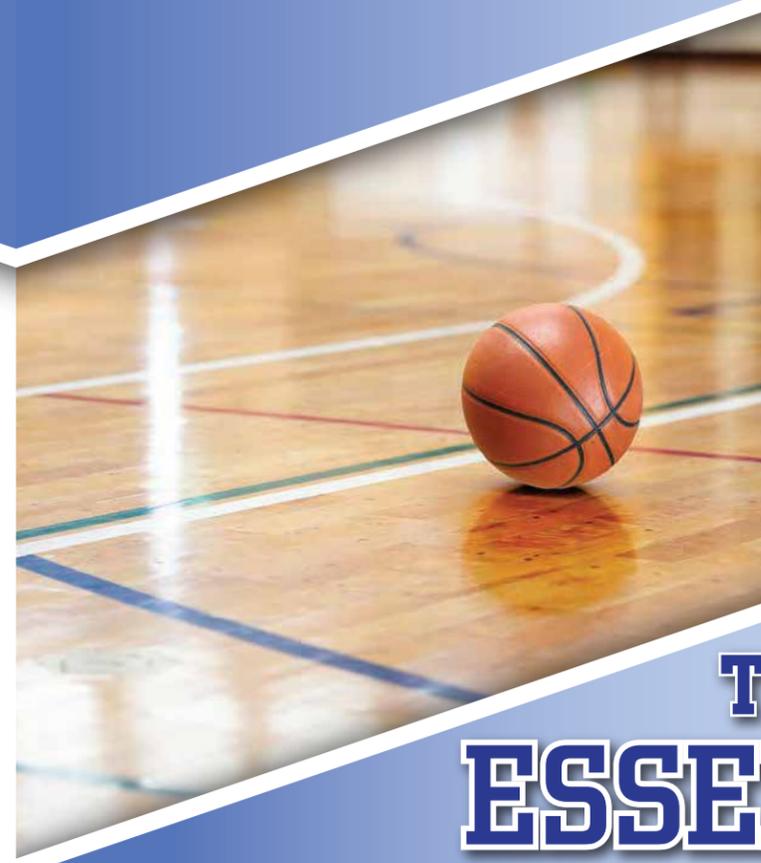


LITERATURE AND TRAINING MATERIALS

- Procedure charts
- Product sell sheets
- Ring cards step-by-step instruction
- Safety Data Sheets

"Essential Industries and their local distributor are true partners in our culture of continuous improvement and the responsible use of our resources. I appreciate the analysis and testing procedures to make sure we are using the product that better suits our needs. The implementation of a new floor care system with a new proportioning system allows us to better manage our daily cleaning tasks. A better and longer lasting product goes a long way reducing considerably the amount of supplies used annually... Given the success of the floor care program, we are looking forward to the results of the long-term test of the water-based gym floor finish as well."

F. Collazo, Director, Custodial Services | Independent School District in Central Texas



THE **ESSENTIAL**

SCHOOL SOLUTION



THE ESSENTIAL SCHOOL SOLUTION

ESSENTIAL INDUSTRIES



WHAT ARE YOUR NEEDS?

- What equipment do you have available?
- What is the size of your facility/area?
- How much labor do you have available and when?
- Frequency of your cleaning/finishing process?
- Green requirements?

Essential Industries has over 50 years of experience inventing brand new polymers and coatings for the floor care and janitorial sanitation industries. This extensive experience ensures complete control over the quality of our products from start to finish.

Using this experience, Essential has developed a comprehensive line of products for use in schools, including general cleaners, food service products, dilution control systems, disinfectants and more. These products work together to help you maintain all areas of your school buildings. Continuing to think forward, Essential has developed environmentally-responsible Green products which will astound you with their high performance.

We want you to feel comfortable using our products, so we work closely with you to develop a customized school solution that meets your specific needs and saves you time and money. We want to give your school or university that great first impression it deserves from the main entrance to each and every classroom.

Let Essential help you create a clean learning environment for your students and staff.

WHAT AREAS OF YOUR SCHOOL CAN WE HELP YOU WITH?

Products	Training	Products	Training
<input type="checkbox"/> Classrooms	<input type="checkbox"/>	<input type="checkbox"/> Offices	<input type="checkbox"/>
<input type="checkbox"/> Hallways	<input type="checkbox"/>	<input type="checkbox"/> Gymnasium	<input type="checkbox"/>
<input type="checkbox"/> Restrooms	<input type="checkbox"/>	<input type="checkbox"/> Locker Rooms	<input type="checkbox"/>
<input type="checkbox"/> Kitchen	<input type="checkbox"/>	<input type="checkbox"/> Entrances	<input type="checkbox"/>
<input type="checkbox"/> Cafeteria	<input type="checkbox"/>	<input type="checkbox"/> Other	<input type="checkbox"/>



"T-Rx has been down in our Civil Engineering building for 4 months now. I'm so impressed there isn't a mark on the floor. I highly recommend this product."

Charles E. Marshall, Jr.
Assistant Superintendent of Building Services
University of Illinois - Champaign, IL

PRODUCT CATEGORIES AND AREAS OF USE:

		AREAS OF USE								
		Classrooms	Hallways	Restrooms	Kitchen	Cafeteria	Offices	Gymnasium	Locker Rm	Entrances
PRODUCT CATEGORIES	Restroom Care			●					●	
	General Cleaners	●	●	●	●	●	●	●	●	●
	Floor Cleaners	●	●	●	●	●	●	●	●	●
	Floor Restorers	●	●			●	●	●		●
	Floor Finishes	●	●			●	●			●
	Floor Strippers	●	●			●	●			●
	Disinfectants	●		●	●	●	●		●	
	Carpet Care	●	●				●		●	●
	Sports Floor							●		
	Food Service				●	●				
Emax Dilution Control		●	●	●	●	●	●	●	●	●



"Our school system has used Essential's Sport Kote on all of our 20 plus gyms for over 10 years. It's the best gym finish we have ever used. It holds up great all year long."

Jerry Reighley, Representative
Lawrence Township Schools - Indianapolis, IN

"Montgomery County Public Schools has been using G2 Green Finish and Green Strip for over three years. We have been satisfied with the quality of performance and plan to continue using these products in the future."

Larry Hurd, Building Service Trainer
Montgomery County Public Schools - Rockville, MD